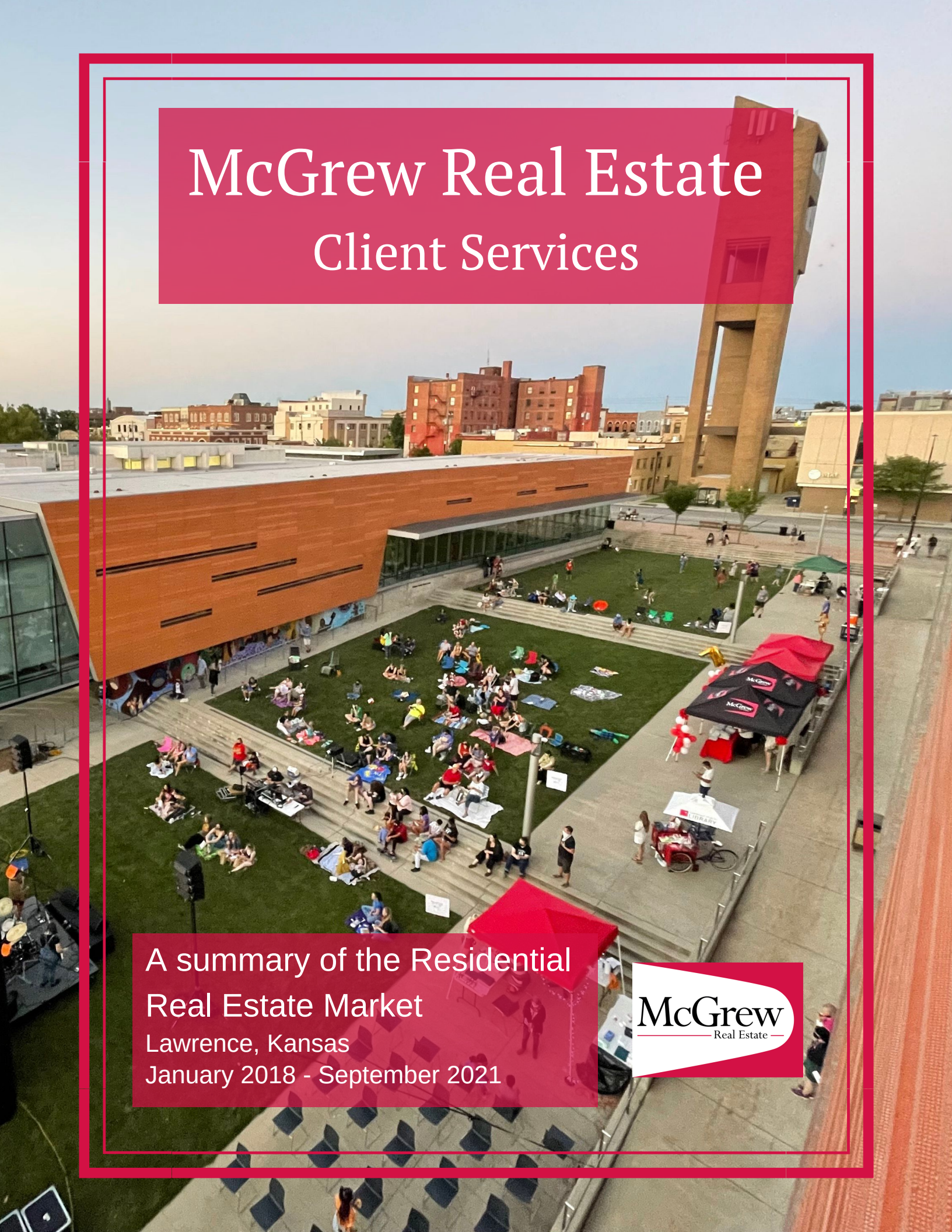


McGrew Real Estate Client Services

A summary of the Residential
Real Estate Market
Lawrence, Kansas
January 2018 - September 2021

McGrew
Real Estate



History of Residential Home Sales

Includes Single Family Homes, Townhomes and Condominiums

SELLING CYCLES

History of all residential sales in Lawrence from Jan. 2018 to June 2021

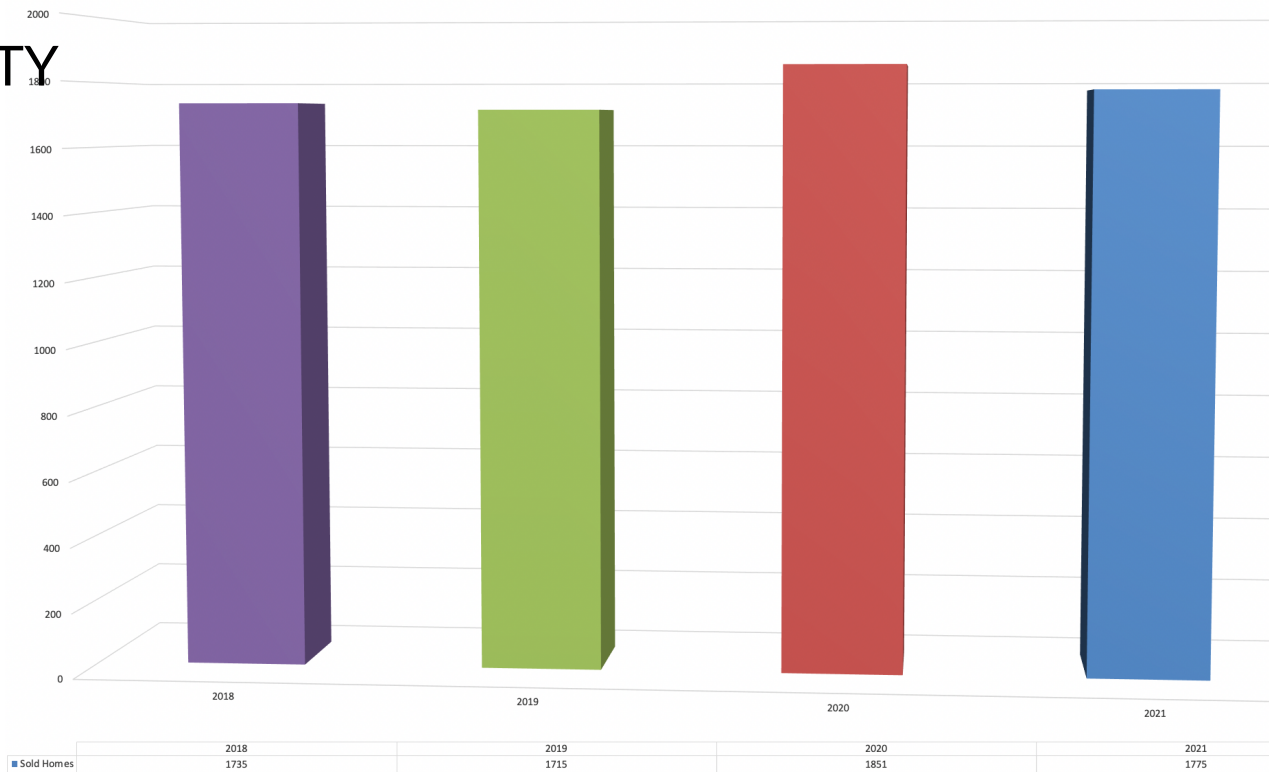


	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.	Totals
2021	78	73	150	172	135	127	106	110	87				1775
2020	92	113	136	106	152	138	135	103	121	97	93	62	1851
2019	62	85	136	158	135	123	117	99	84	94	75	59	1715
2018	86	102	141	176	153	121	93	86	74	69	64	44	1735

Sold Homes

VELOCITY

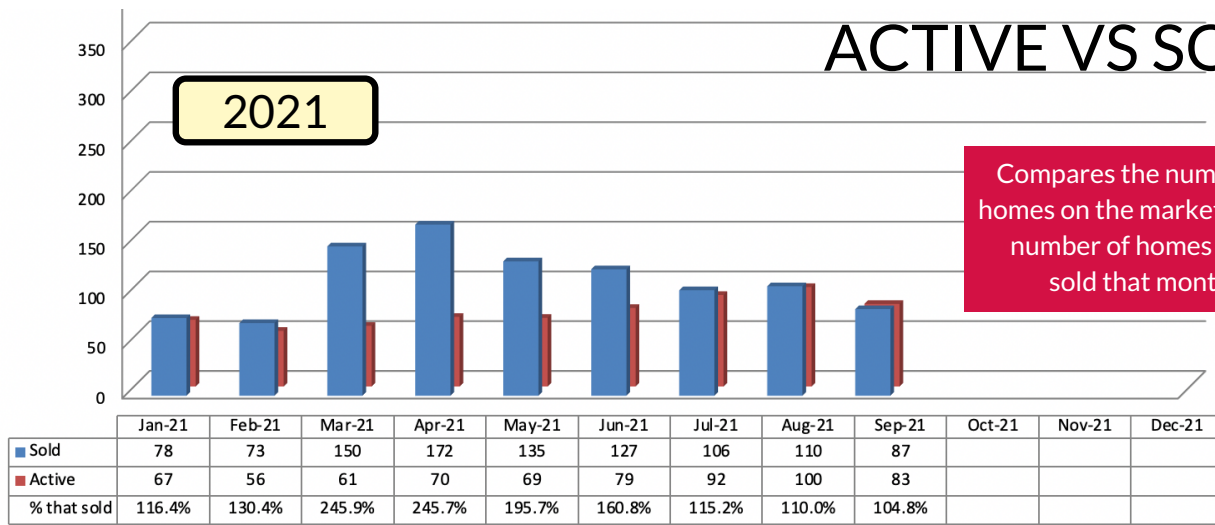
Compares YTD sales to the same time in previous years



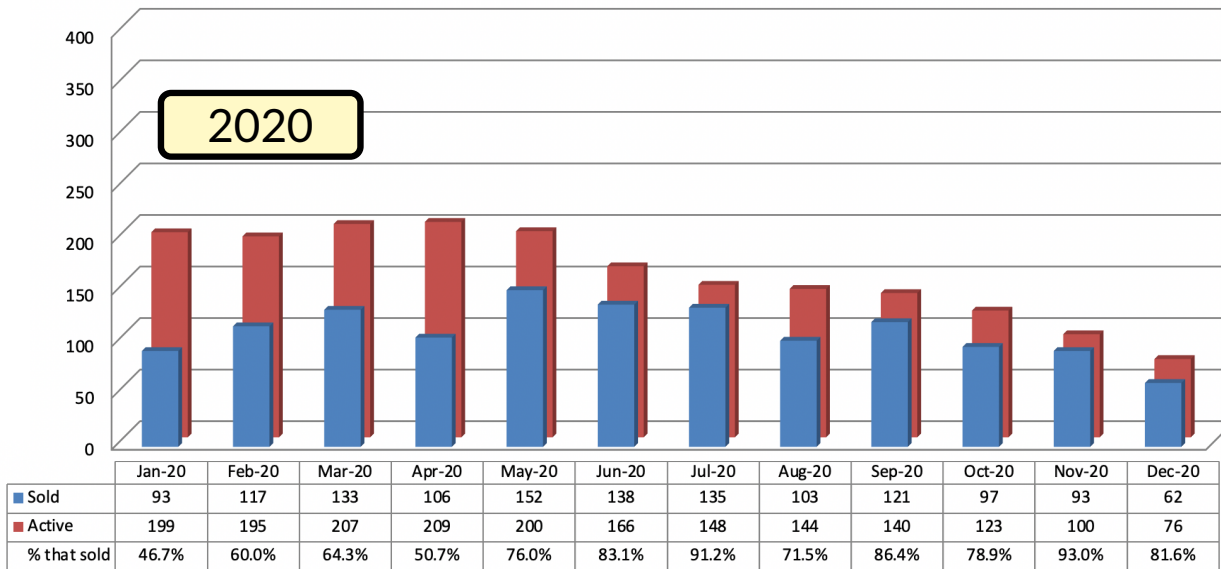
ACTIVE VS SOLD

2021

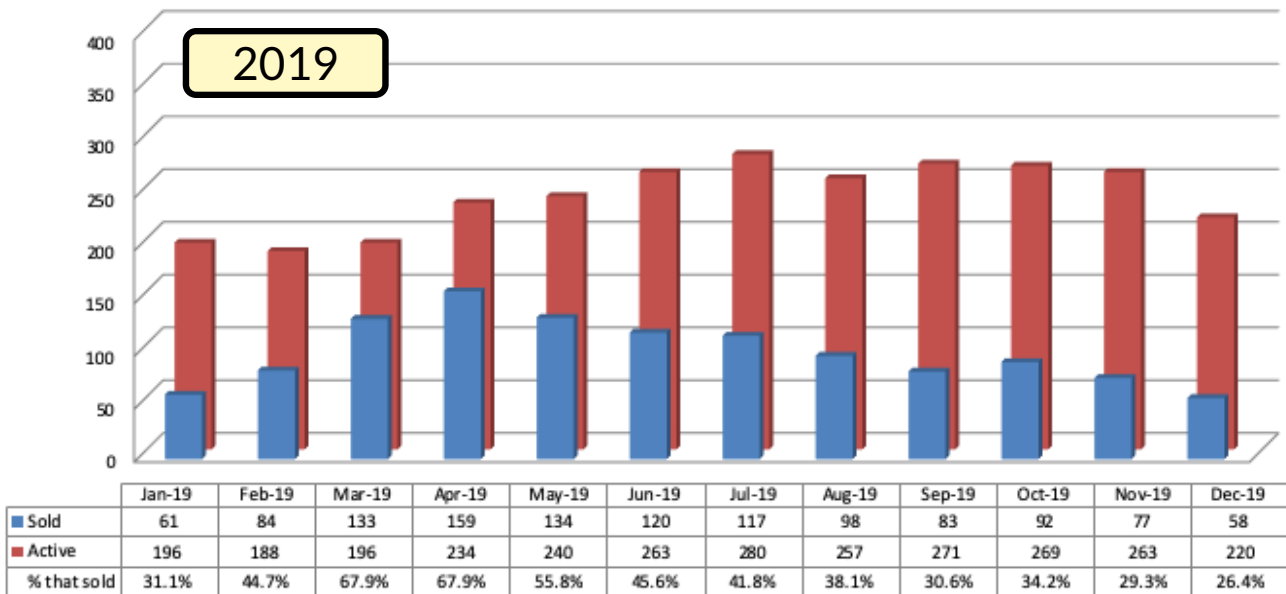
Compares the number of homes on the market vs. the number of homes that sold that month



2020



2019



Sold - the number of homes that changed from 'Active' to 'Pending'
Active - reflects an average number of homes on the MLS for the given month

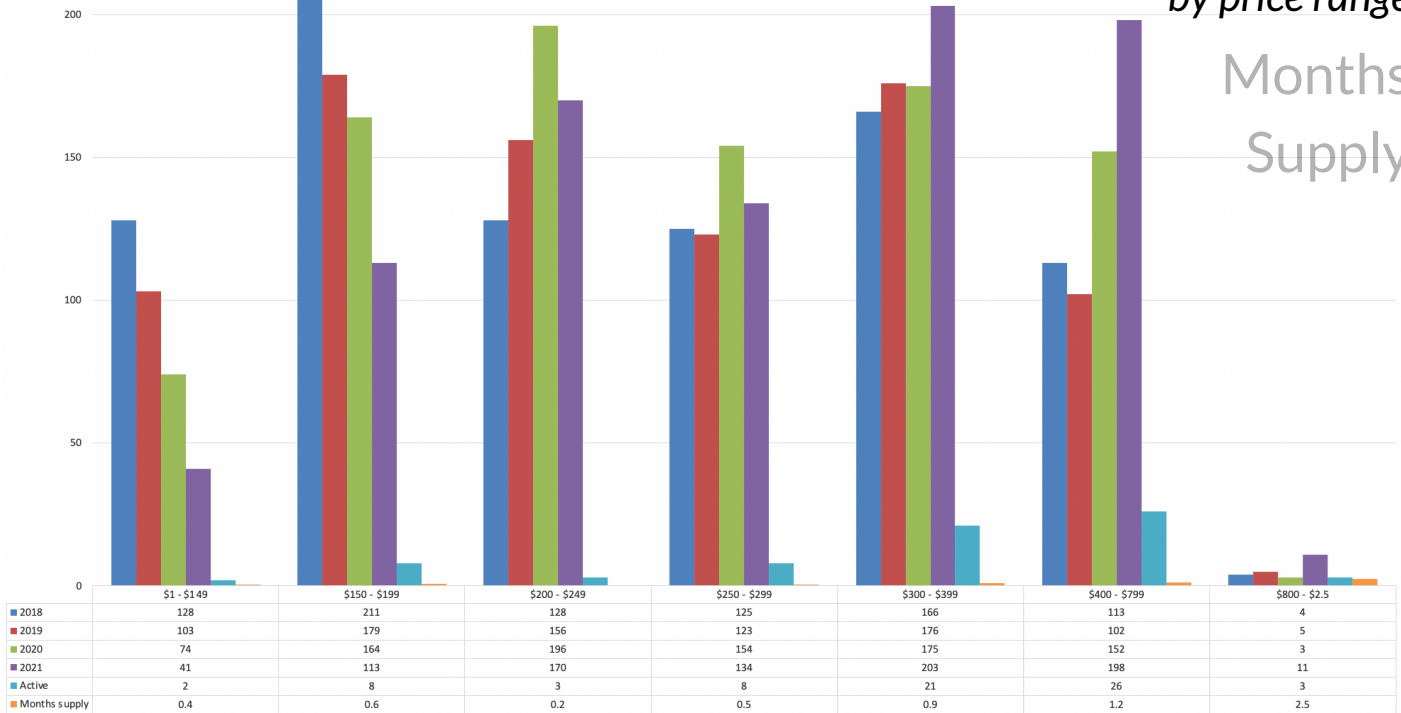


*Sold data based on Contract Date.
 2021 includes 'Pendings' & 'Solds.'
 All data is deemed correct from the Lawrence MLS and may change.

SINGLE FAMILY HOME SALES

by price range

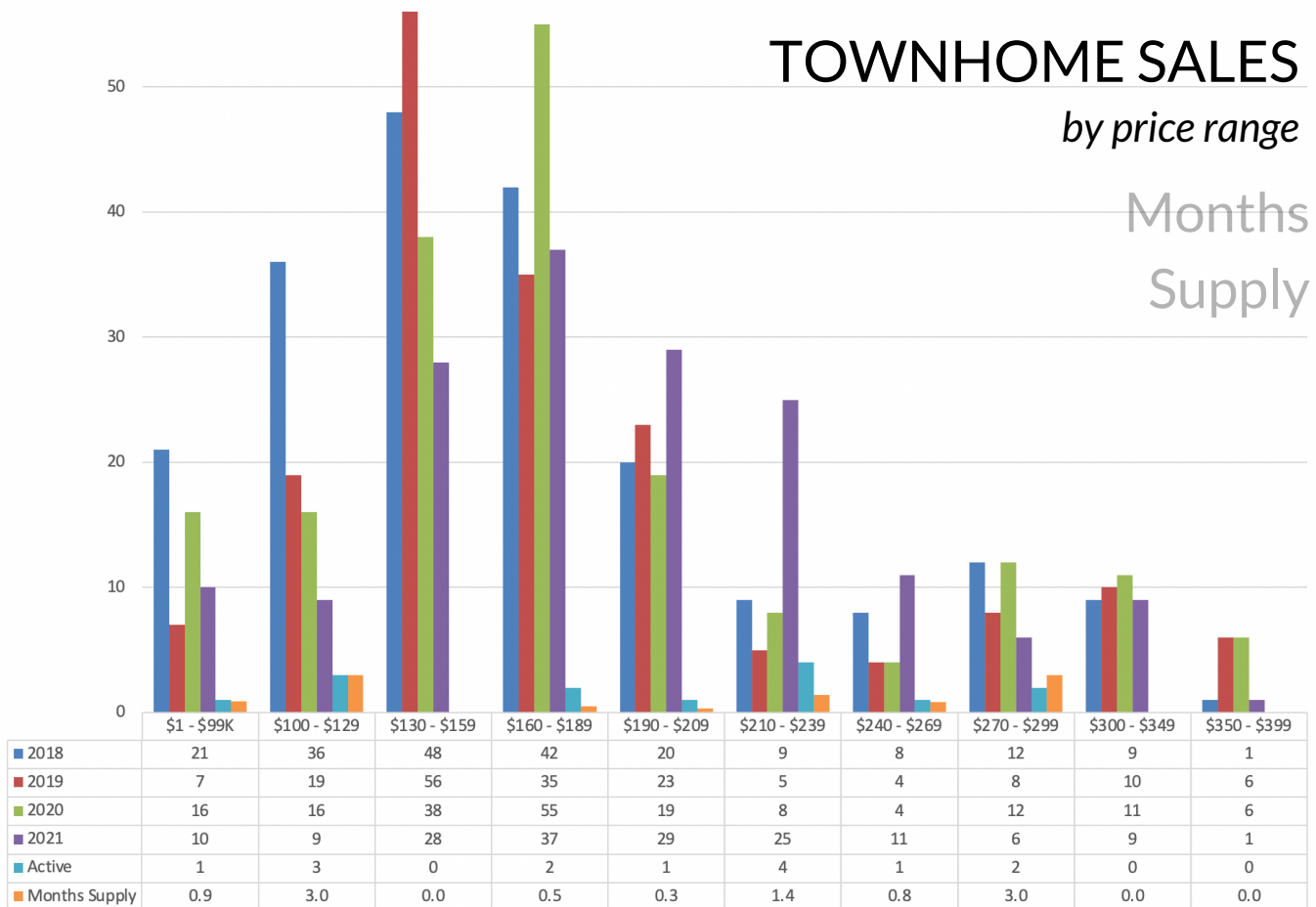
Months
Supply



TOWNHOME SALES

by price range

Months
Supply



Source: Lawrence MLS
 2021 includes 'Pending' sales.
 Statistics WILL CHANGE as reported by
 the MLS. Sold data based on Closed Date.



The National Association of
 REALTORS® considers
 a six month supply
 of homes to be a
 balanced market.

