

# McGrew Real Estate Client Services

A summary of the Residential  
Real Estate Market  
Lawrence, Kansas  
January 2017 - December 2020

**McGrew**  
Real Estate

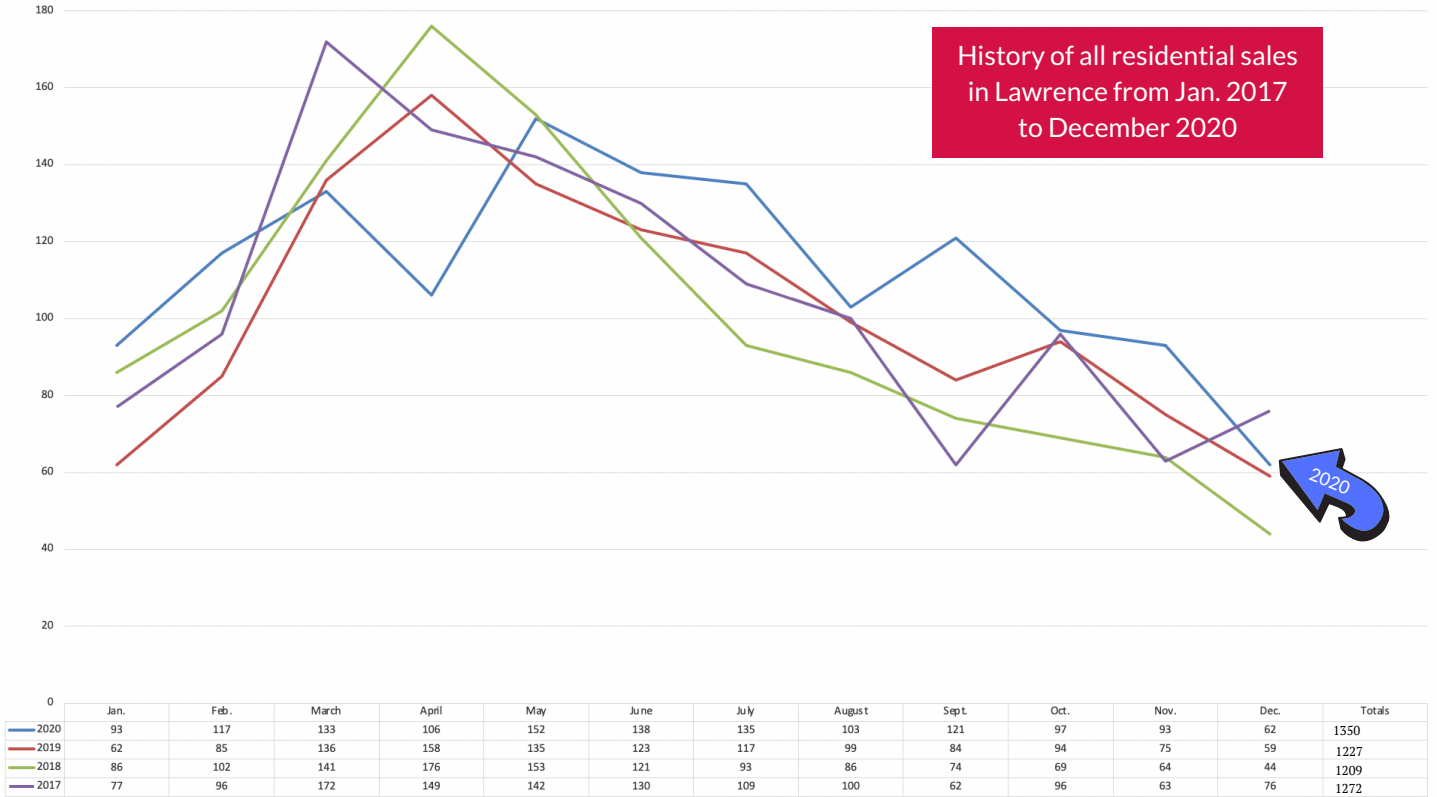


# History of Residential Home Sales

Includes Single Family Homes, Townhomes and Condominiums

## SELLING CYCLES

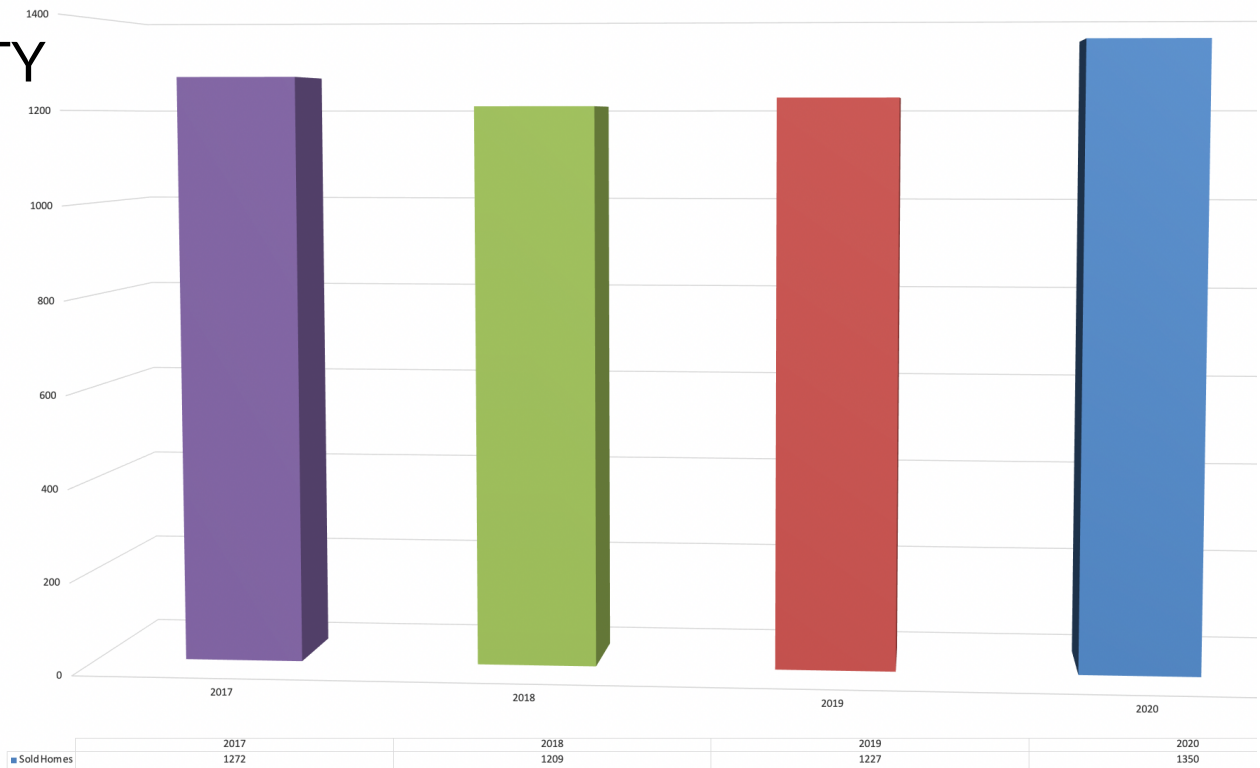
History of all residential sales in Lawrence from Jan. 2017 to December 2020



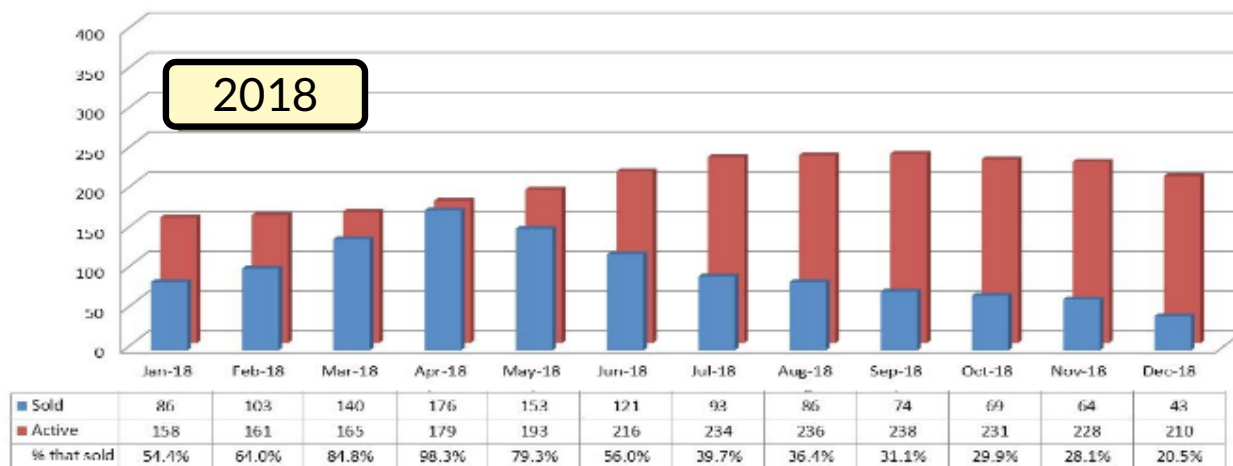
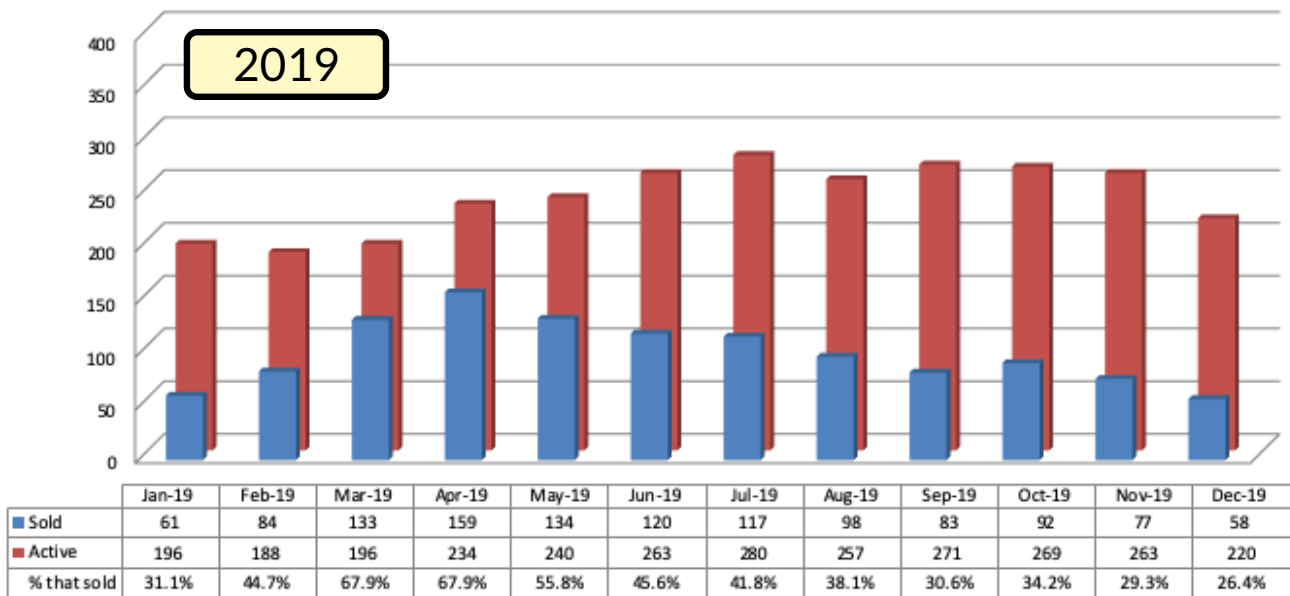
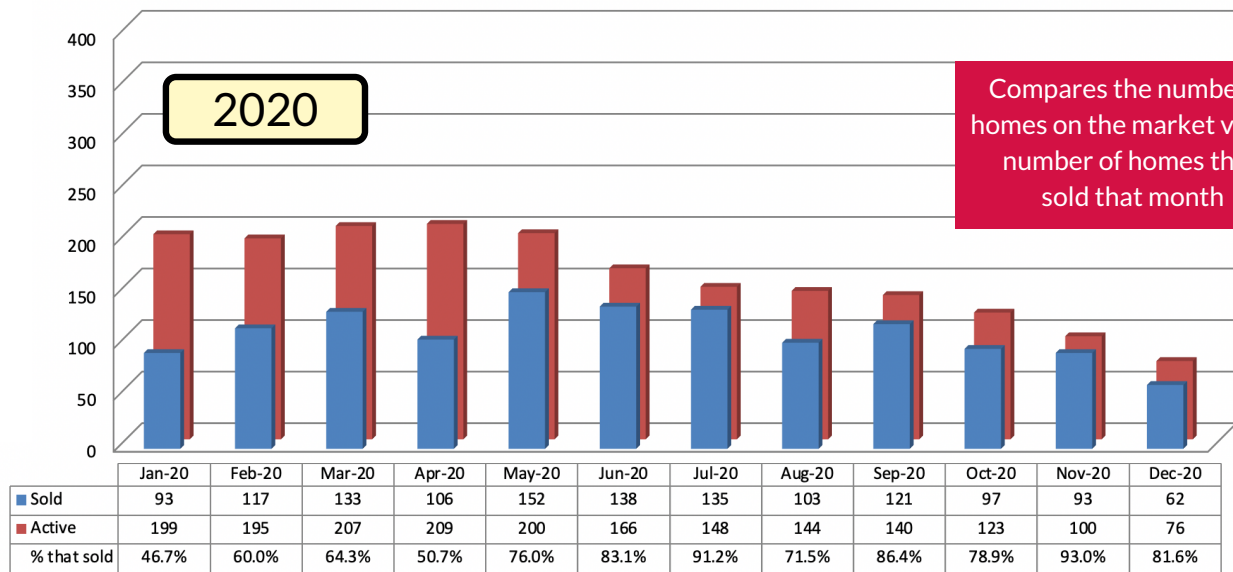
Sold Homes

## VELOCITY

Compares YTD sales to the same time in previous years



# ACTIVE VS SOLD



**Sold** - the number of homes that changed from 'Active' to 'Pending'  
**Active** - reflects an average number of homes on the MLS for the given month

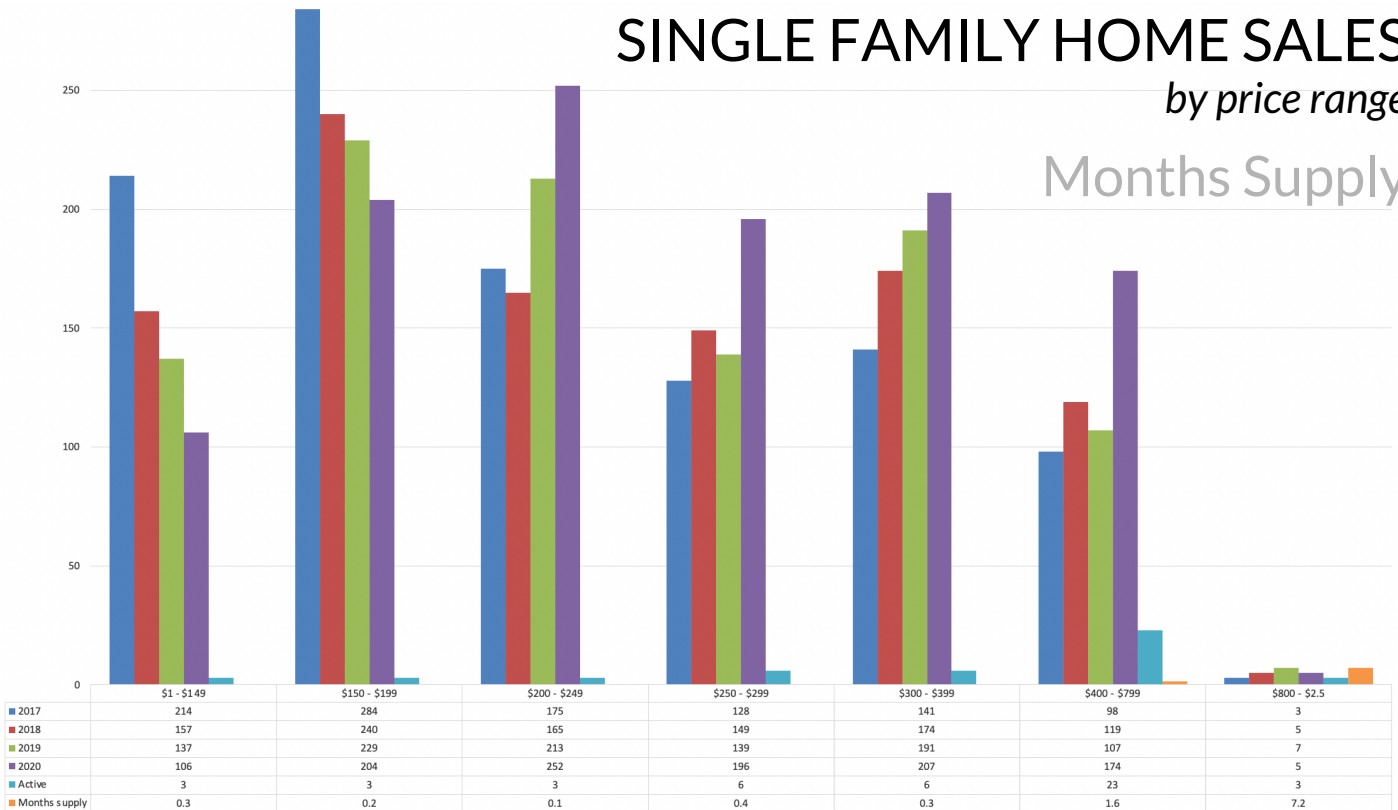


\*Sold data based on Contract Date.  
 2020 includes 'Pendings' & 'Solds.'  
 All data is deemed correct from the Lawrence MLS and may change.

# SINGLE FAMILY HOME SALES

by price range

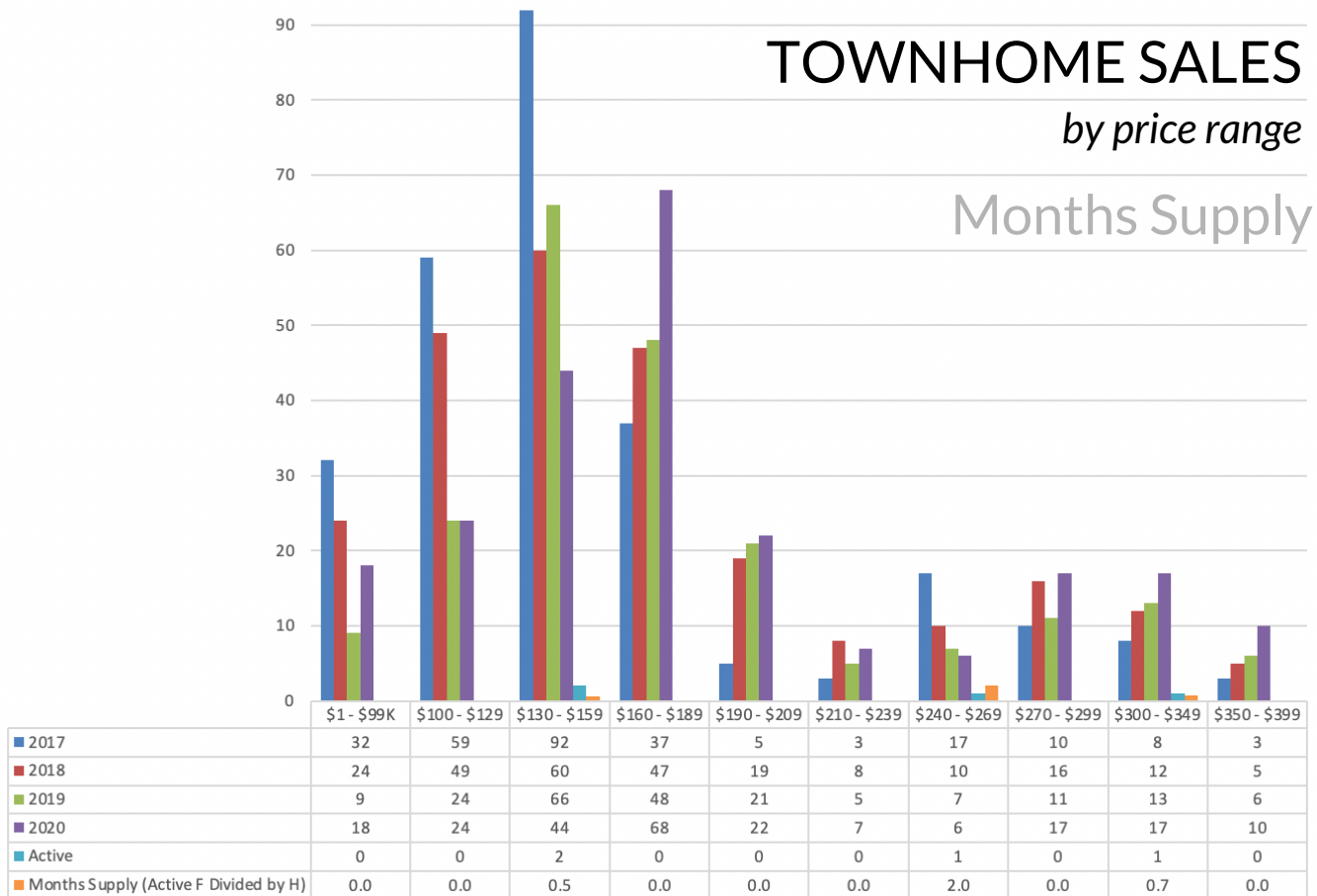
Months Supply



# TOWNHOME SALES

by price range

Months Supply



Source: Lawrence MLS  
 2020 includes 'Pending' sales.  
 Statistics WILL CHANGE as reported by  
 the MLS. Sold data based on Closed Date.



The National Association of REALTORS® considers a six month supply of homes to be a balanced market.

