



# McGrew Real Estate Client Services

A summary of the Residential  
Real Estate Market  
Lawrence, Kansas  
January 2016 - September 2019

**McGrew**  
Real Estate

# History of Residential Home Sales

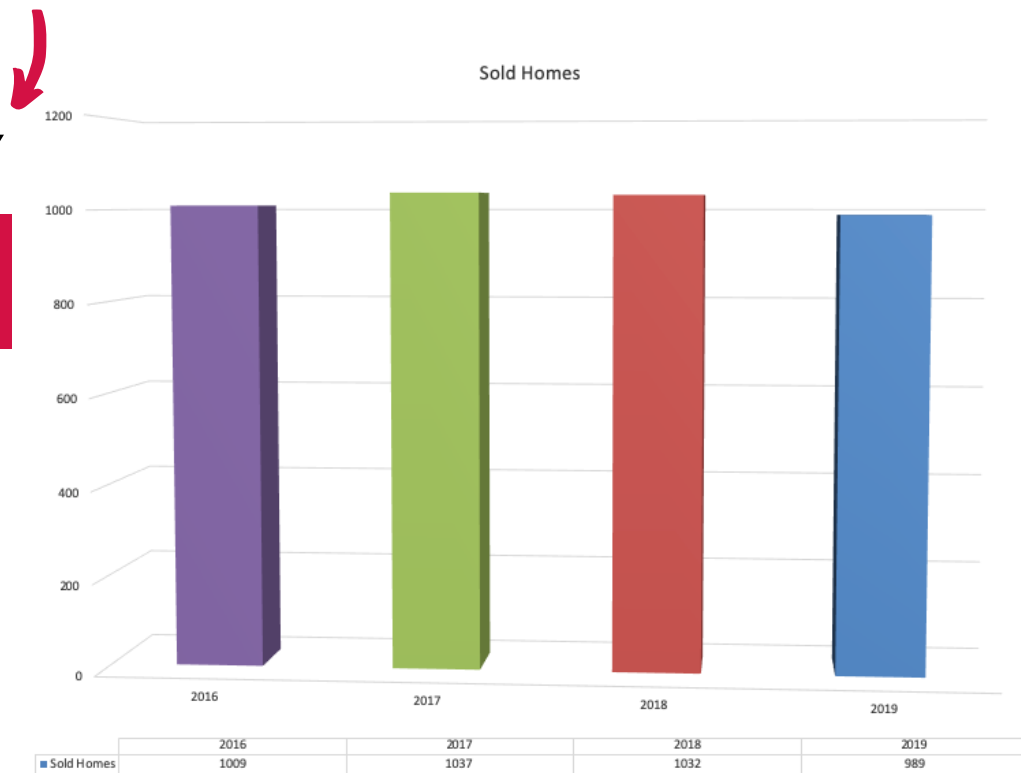
*Includes Single Family Homes, Townhomes and Condominiums*

## SELLING CYCLES

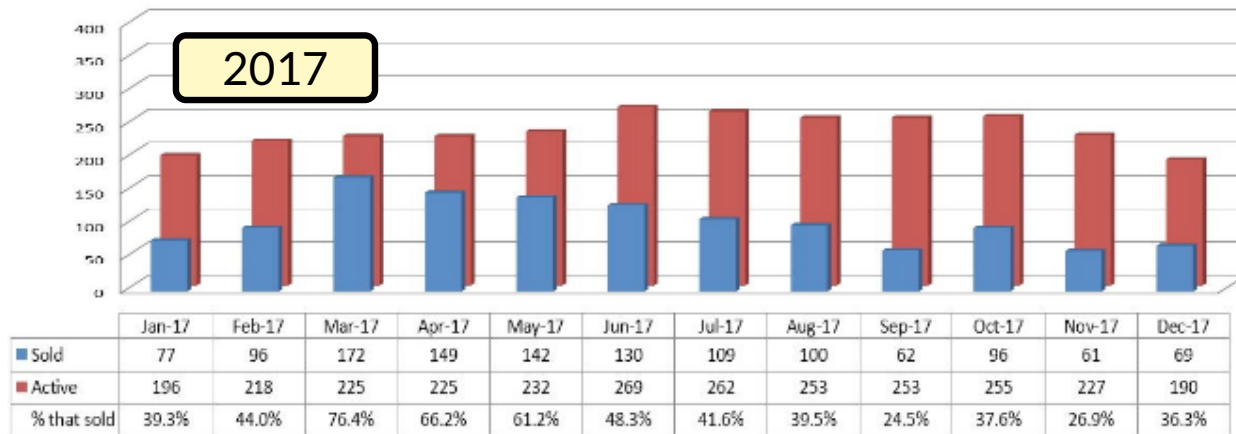
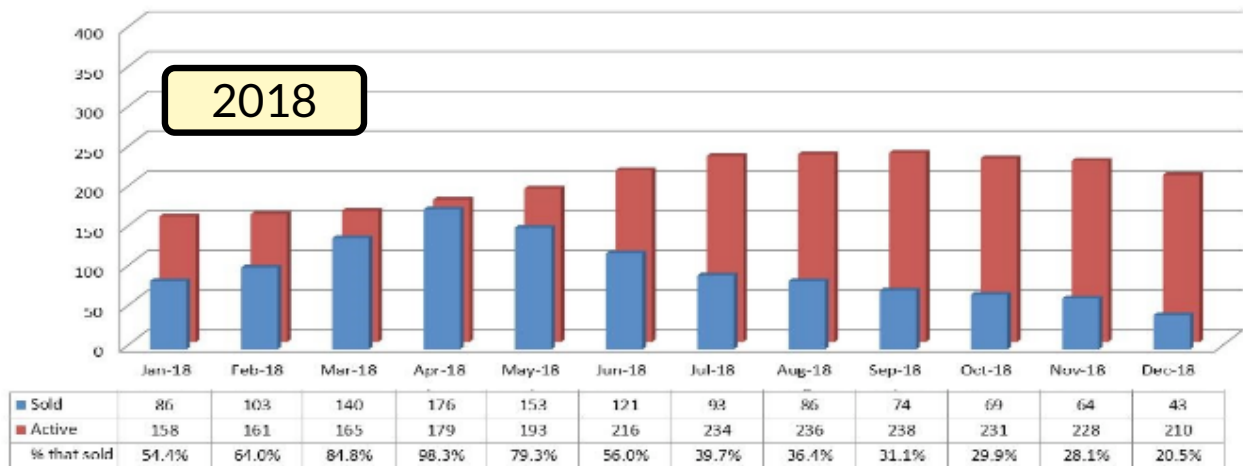
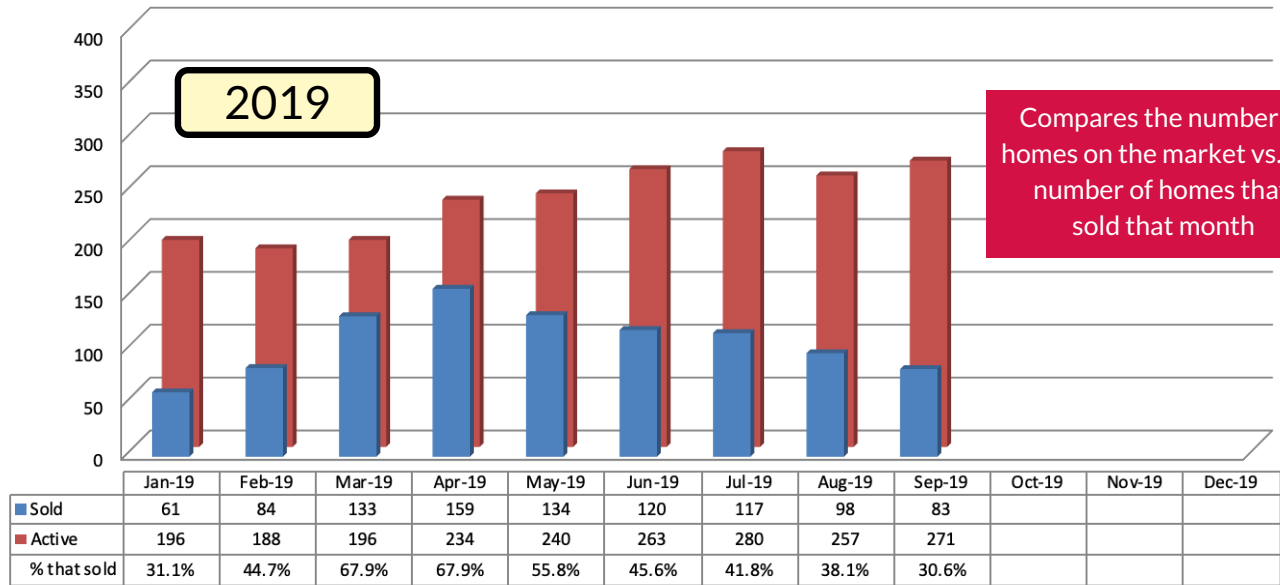


## VELOCITY

Compares YTD sales to the same time in previous years



# ACTIVE VS SOLD



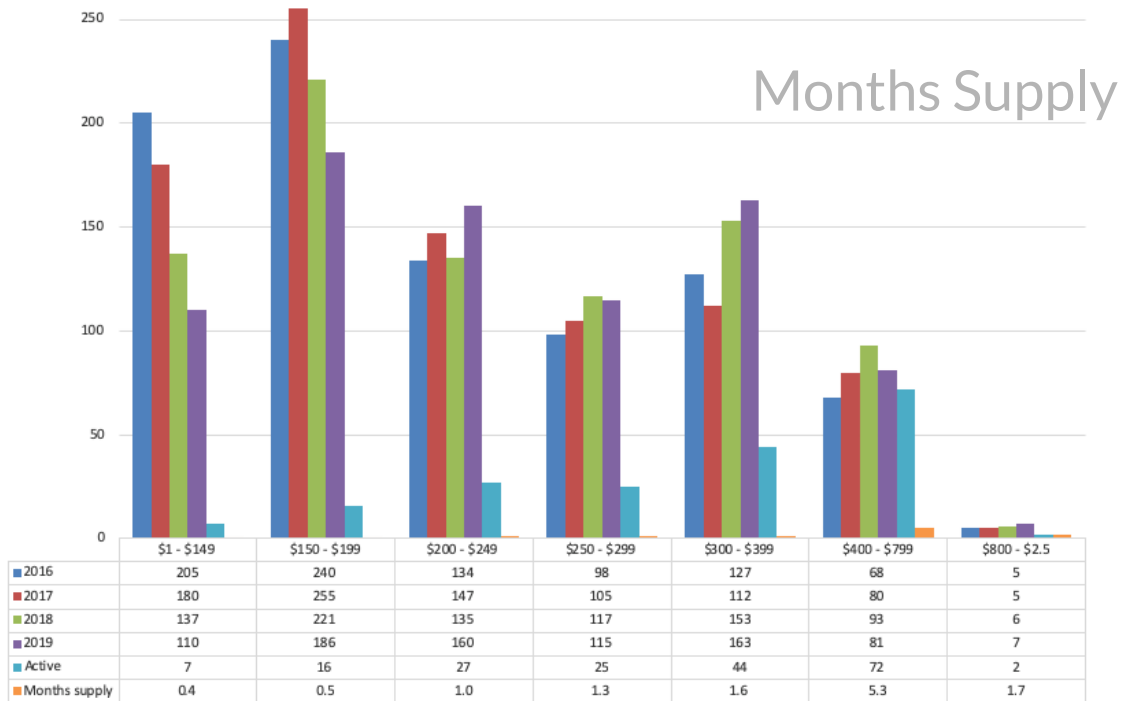
**Sold** - the number of homes that changed from 'Active' to 'Pending'  
**Active** - reflects an average number of homes on the MLS for the given month



*\*Sold data based on Contract Date. 2019 includes 'Pendings' & 'Solds.'*  
*All data is deemed correct from the Lawrence MLS and may change.*

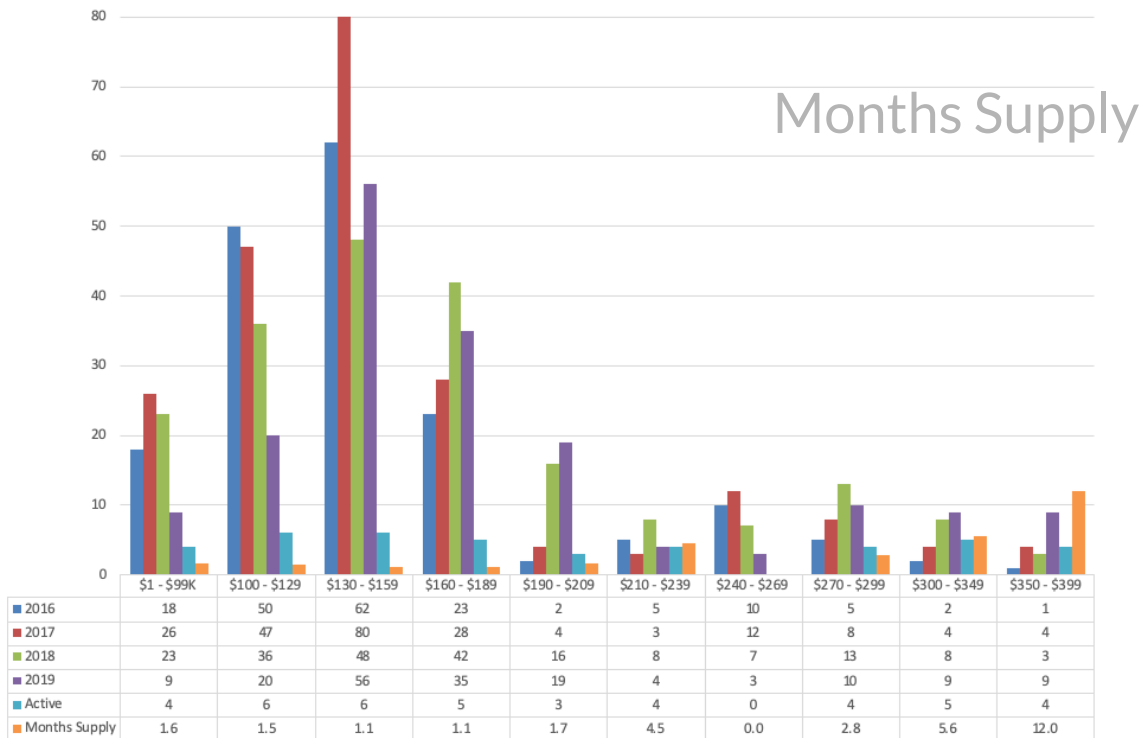
# SINGLE FAMILY HOME SALES

by price range



# TOWNHOME SALES

by price range



Source: Lawrence MLS  
 2019 includes 'Pending' sales.  
 Statistics WILL CHANGE as reported by  
 the MLS. Sold data based on Closed Date.



The National Association of REALTORS® considers a six month supply of homes to be a balanced market.

