

McGrew Real Estate

Client Services

A summary of the Residential
Real Estate Market
Lawrence, Kansas
January 2016 - December 2019

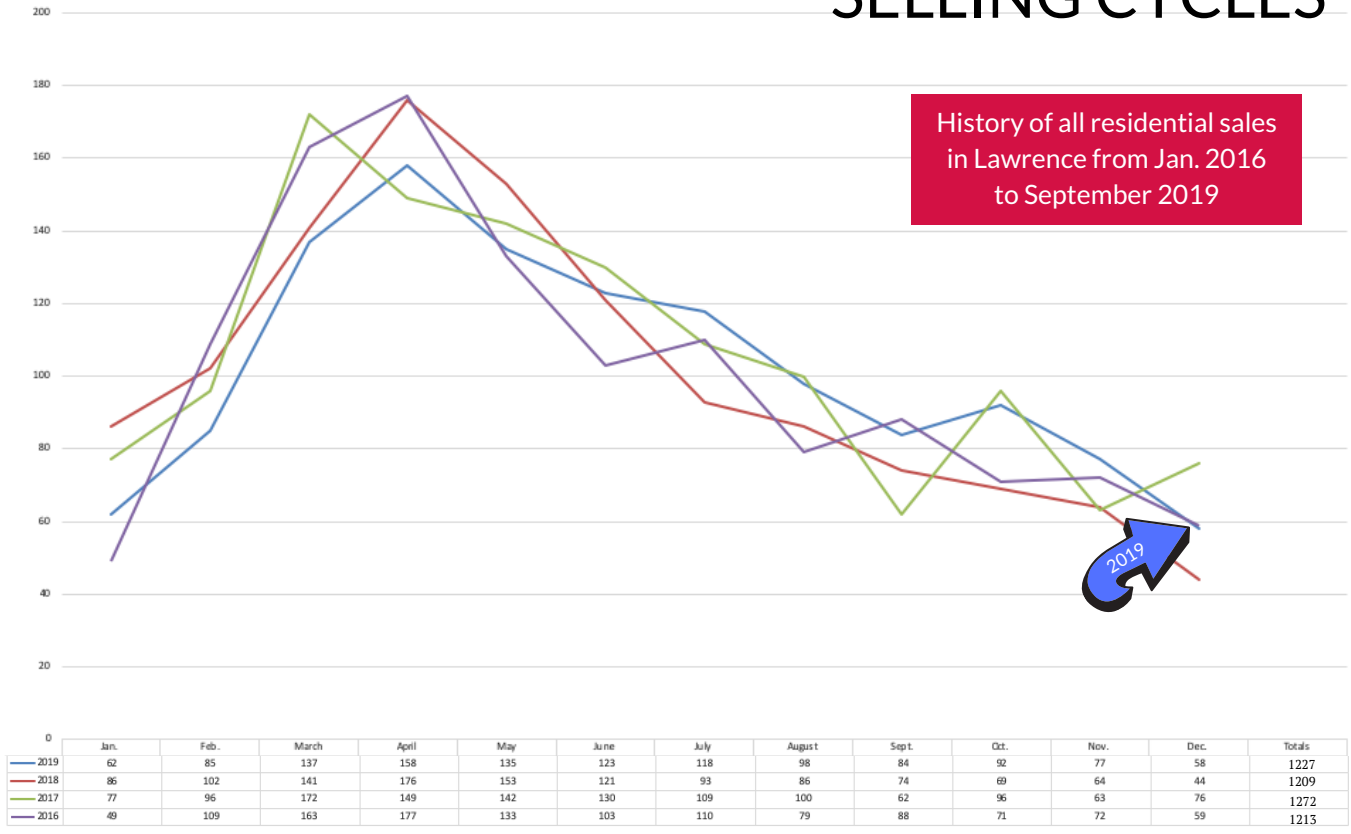
McGrew
Real Estate

History of Residential Home Sales

Includes Single Family Homes, Townhomes and Condominiums

SELLING CYCLES

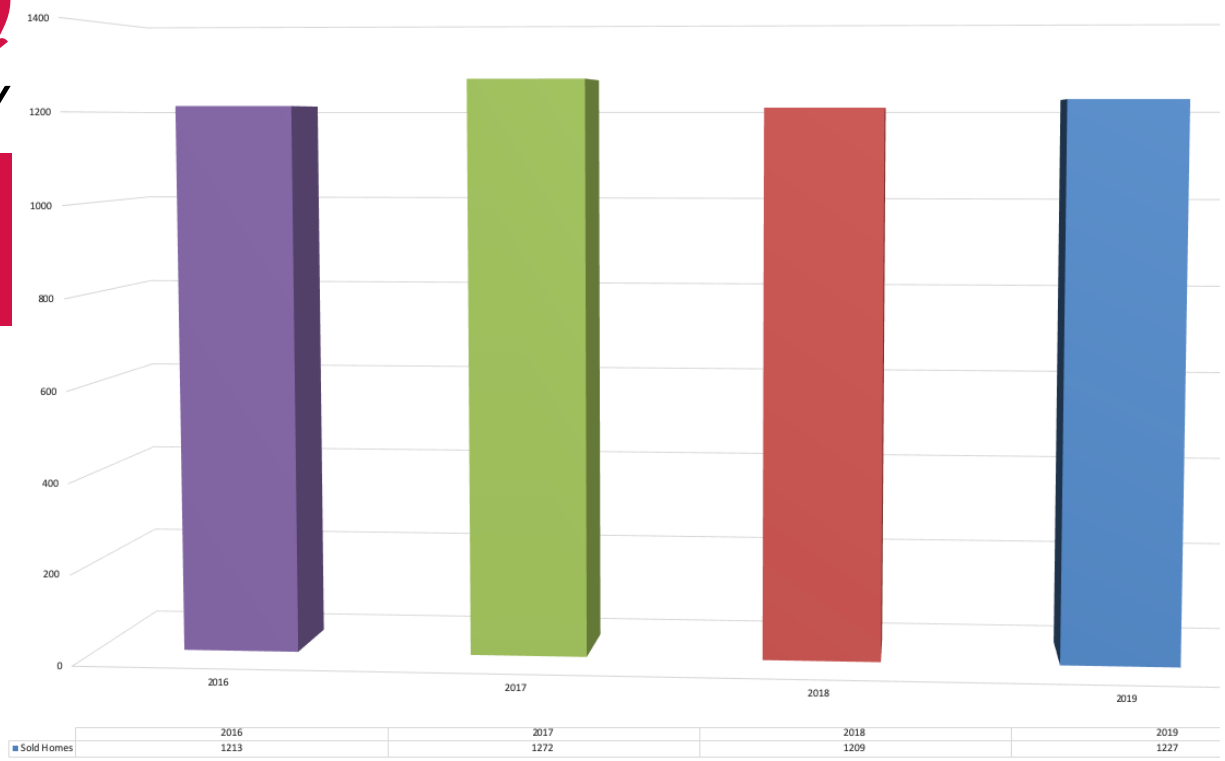
History of all residential sales in Lawrence from Jan. 2016 to September 2019



Sold Homes

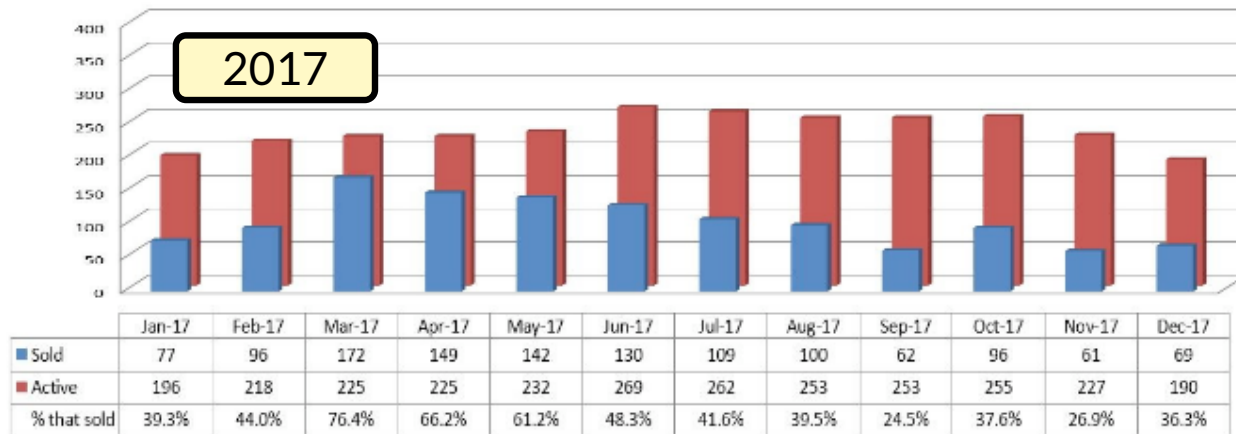
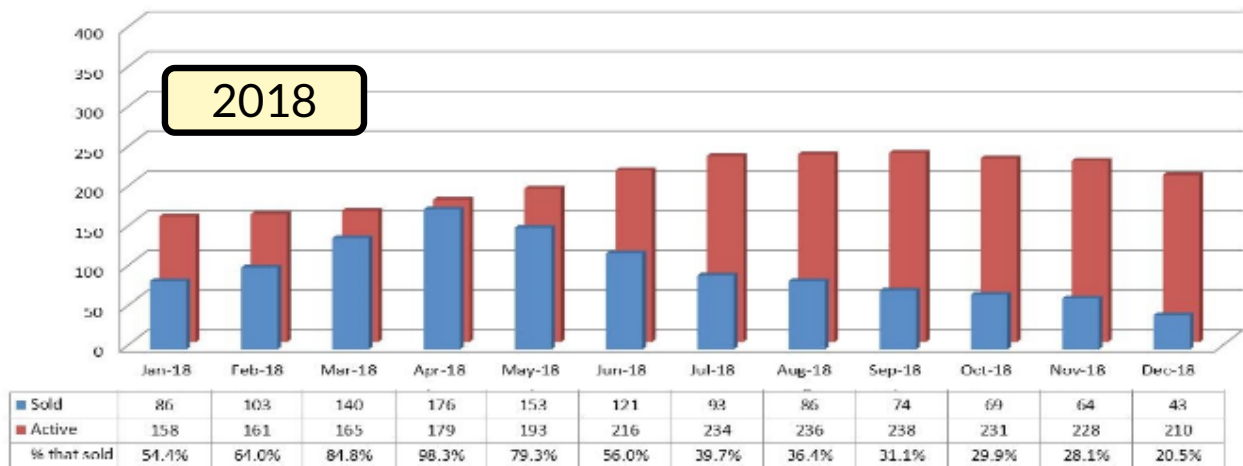
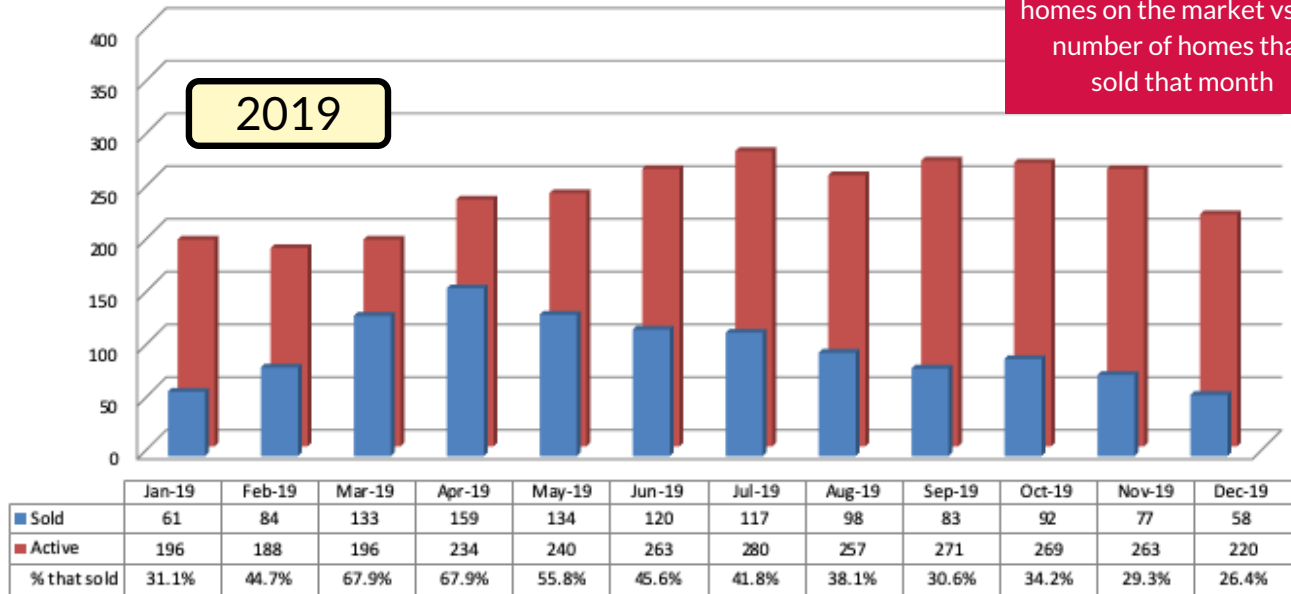
VELOCITY

Compares YTD sales to the same time in previous years



ACTIVE VS SOLD

Compares the number of homes on the market vs. the number of homes that sold that month



Sold - the number of homes that changed from 'Active' to 'Pending'
Active - reflects an average number of homes on the MLS for the given month

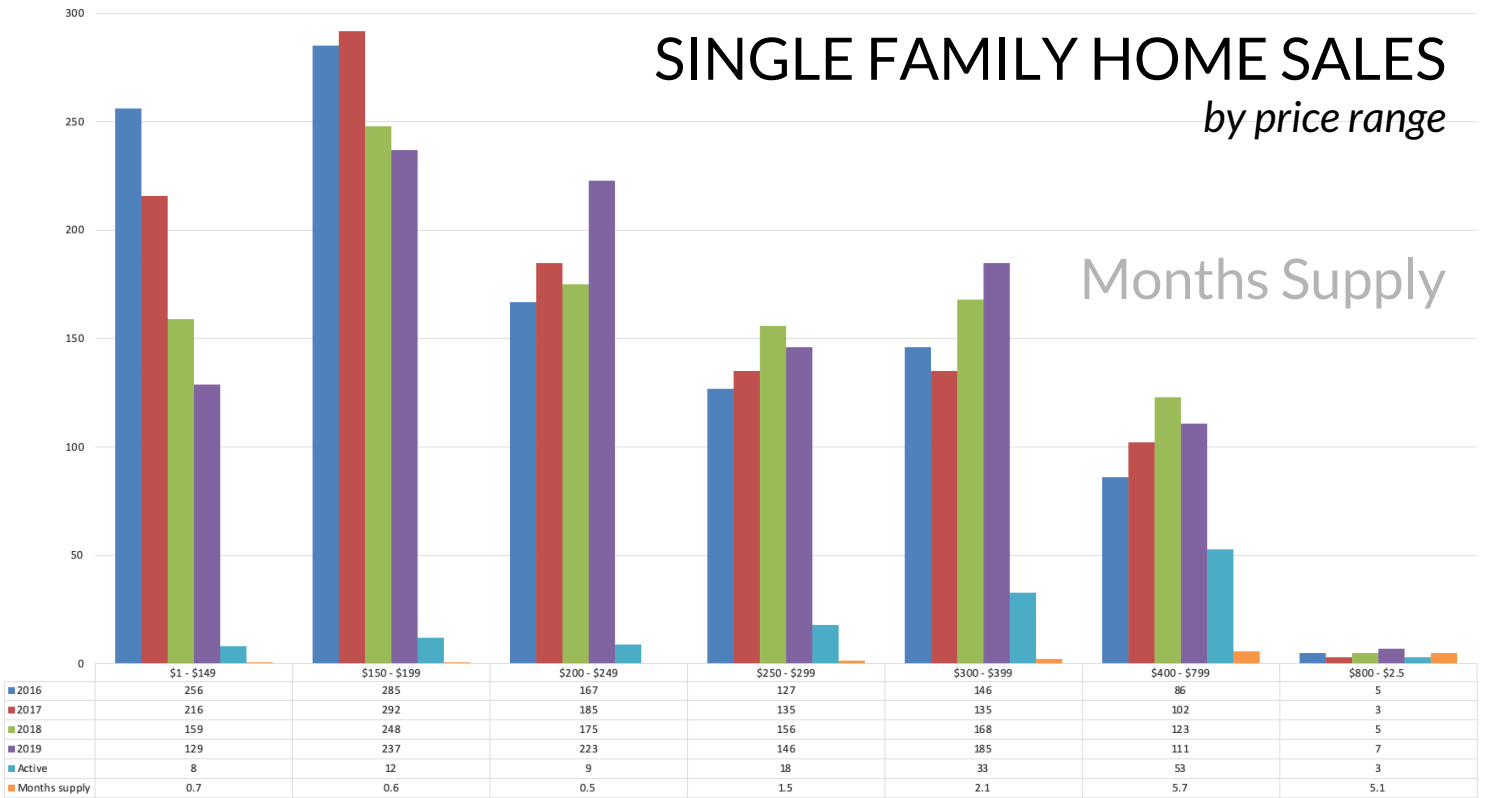


*Sold data based on Contract Date.
 2019 includes 'Pendings' & 'Solds.'
 All data is deemed correct from the Lawrence MLS and may change.

SINGLE FAMILY HOME SALES

by price range

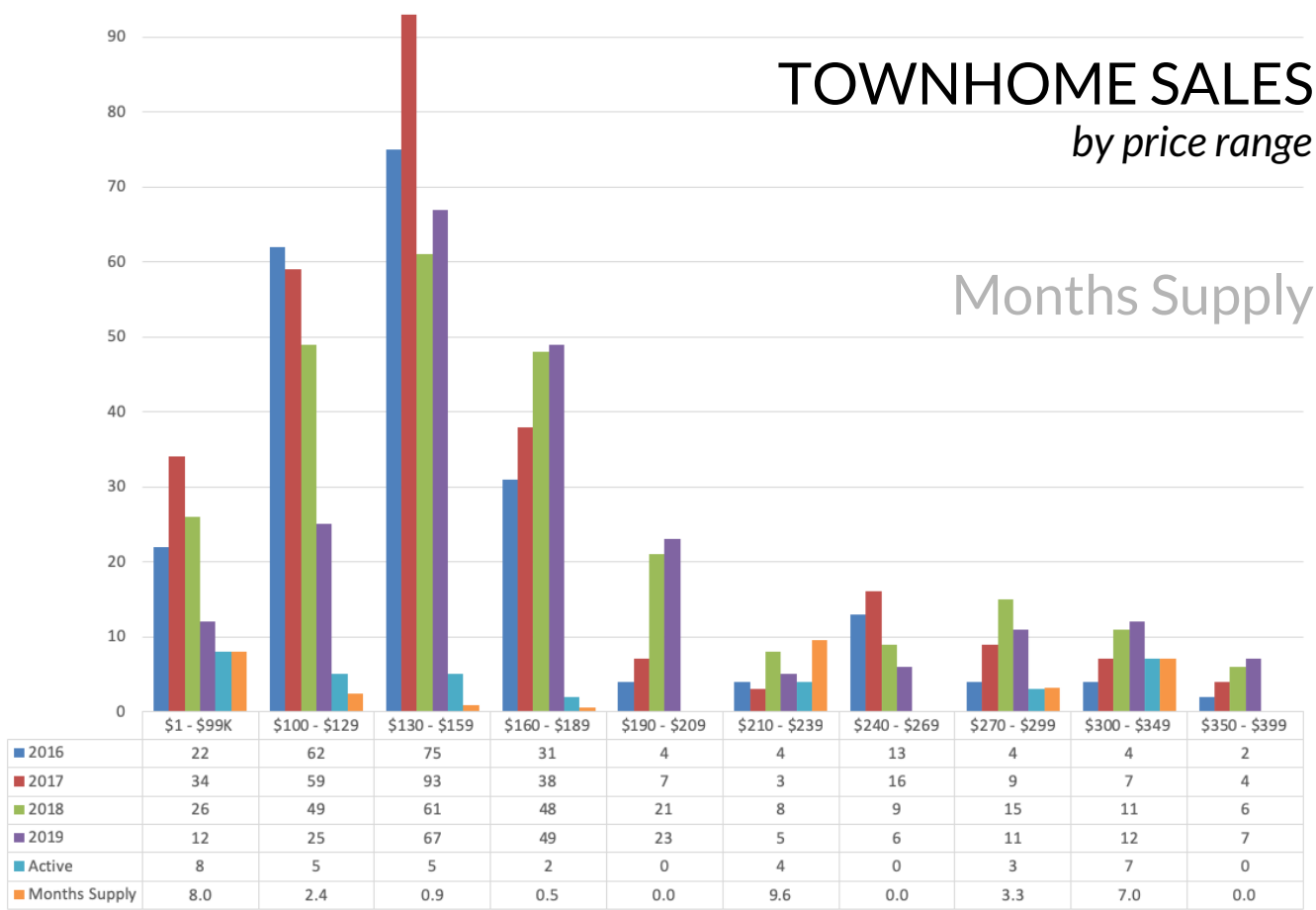
Months Supply



TOWNHOME SALES

by price range

Months Supply



Source: Lawrence MLS
 2019 includes 'Pending' sales.
 Statistics WILL CHANGE as reported by
 the MLS. Sold data based on Closed Date.



The National Association of REALTORS® considers a six month supply of homes to be a balanced market.

