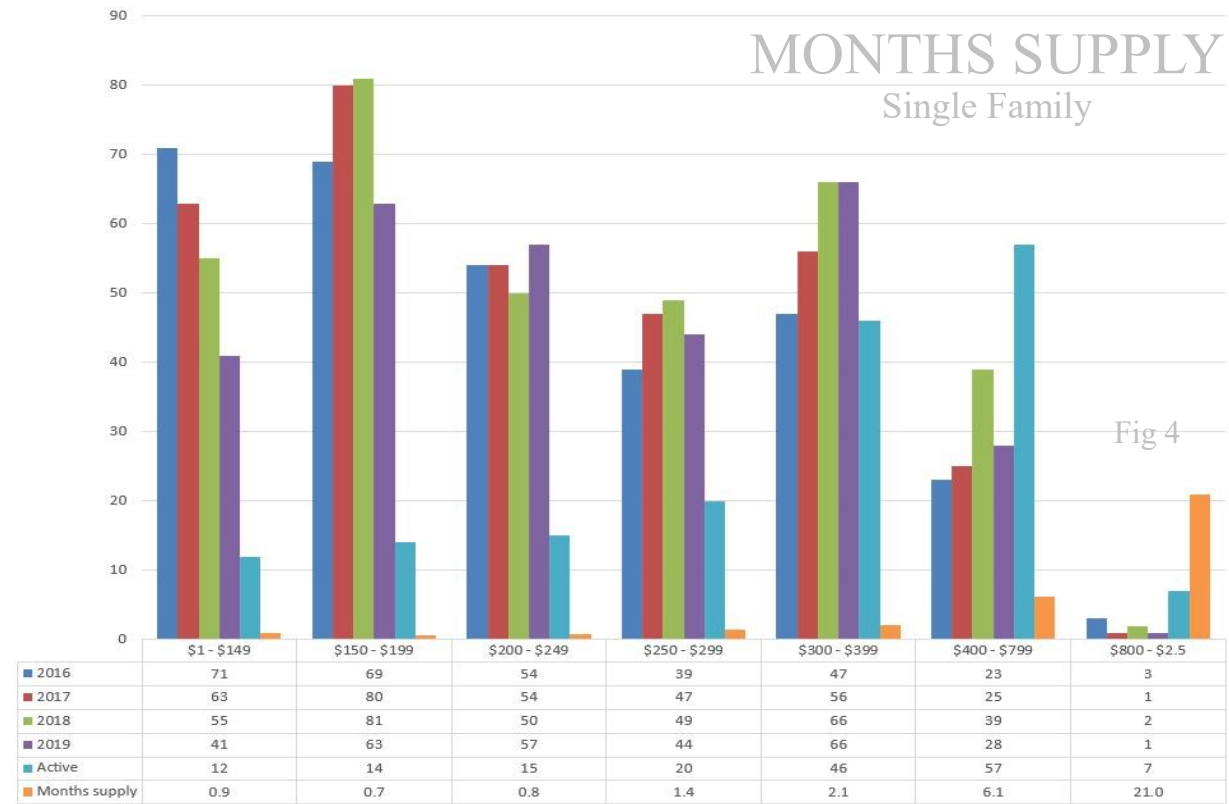
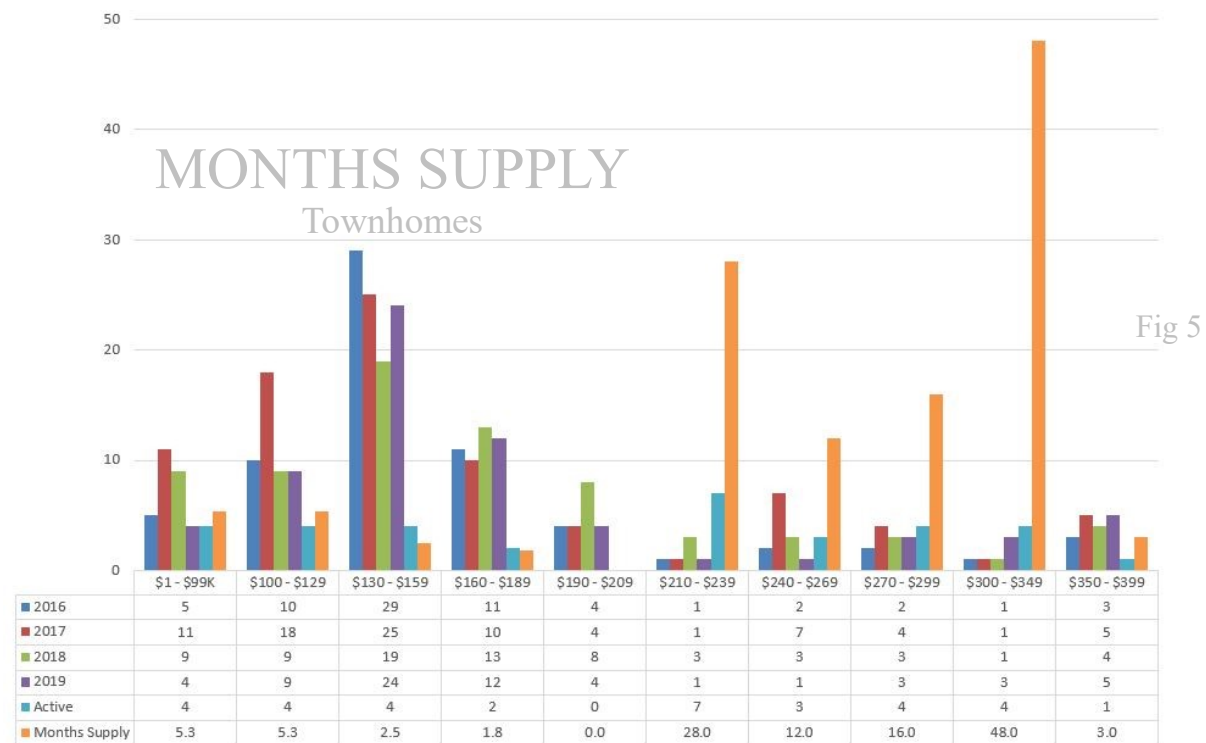


As of March 30, 2019

Single Family Home Sales by price range



Townhome Sales by price range



Source: Lawrence MLS.
2019 includes 'Pending' sales.
Statistics WILL CHANGE, as reported by the MLS.
Sold data based on Closed Date.

The National Association of REALTORS® considers a six month supply of homes to be a balanced market.



McGrew Real Estate

Client Services



A summary of the
Residential Real Estate Market
Lawrence, Kansas
January 2016 - March 2019



History of Residential Home Sales

Includes Single Family Homes, Townhomes and Condominiums

Lawrence, Kansas

SELLING CYCLES

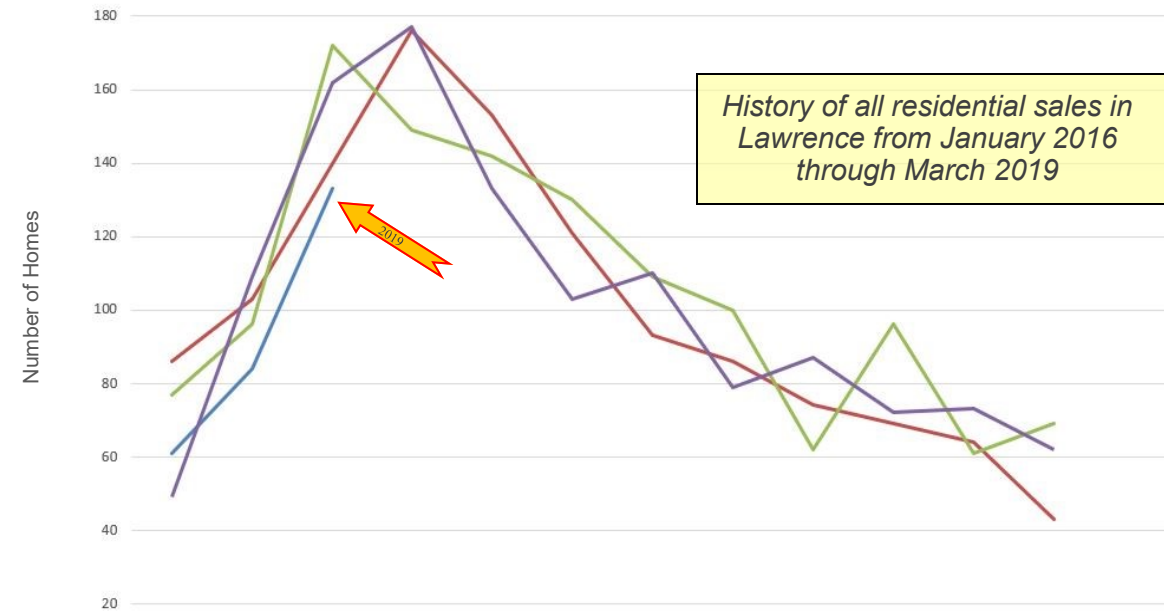


Fig 1

	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.	Totals
2019	61	84	133										Incomplete
2018	86	103	140	176	153	121	93	86	74	69	64	43	1,208
2017	77	96	172	149	142	130	109	100	62	96	61	69	1,263
2016	49	109	162	177	133	103	110	79	87	72	73	62	1,216

VELOCITY

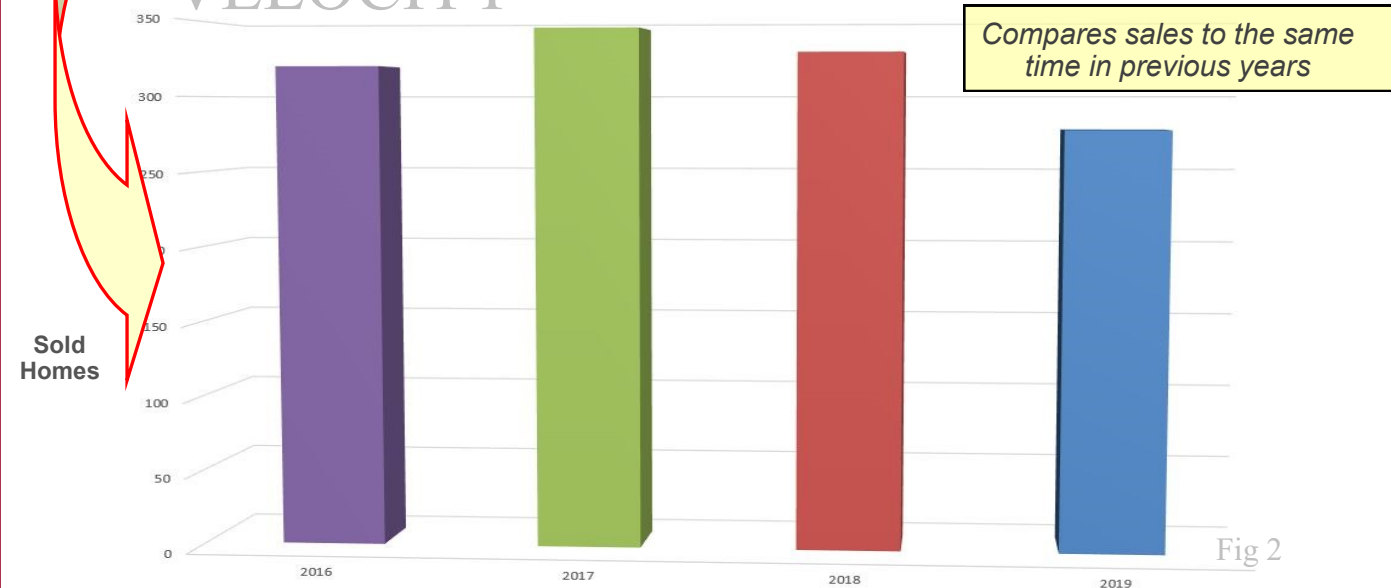


Fig 2

Year	2016	2017	2018	2019
Sold Homes	320	345	329	278

As of March 31, 2019

ACTIVE vs SOLD

Compares the number of homes on the market vs. the number of homes that sold that month

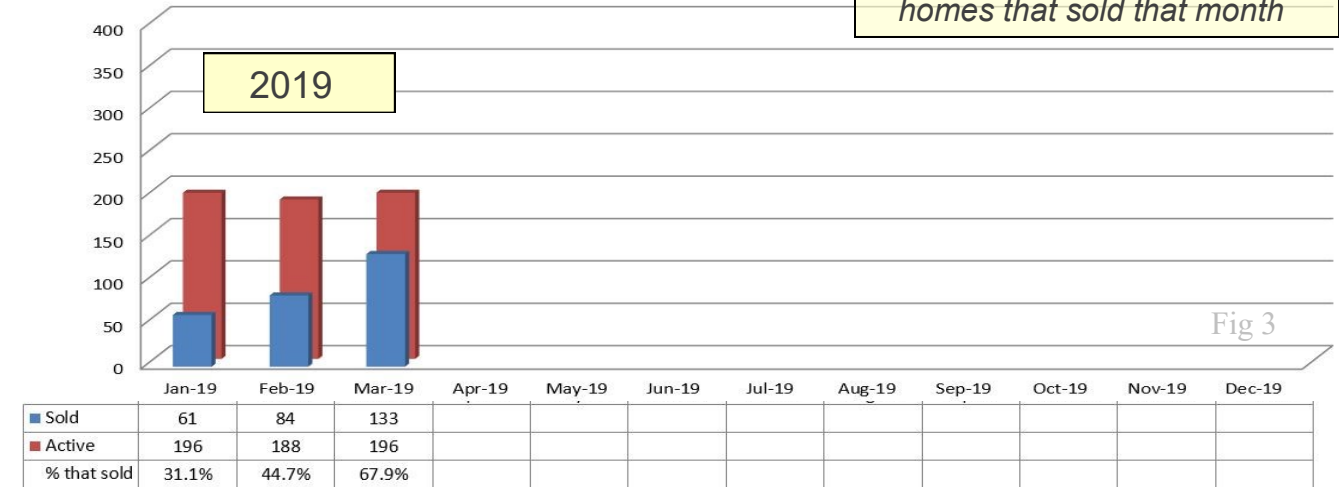
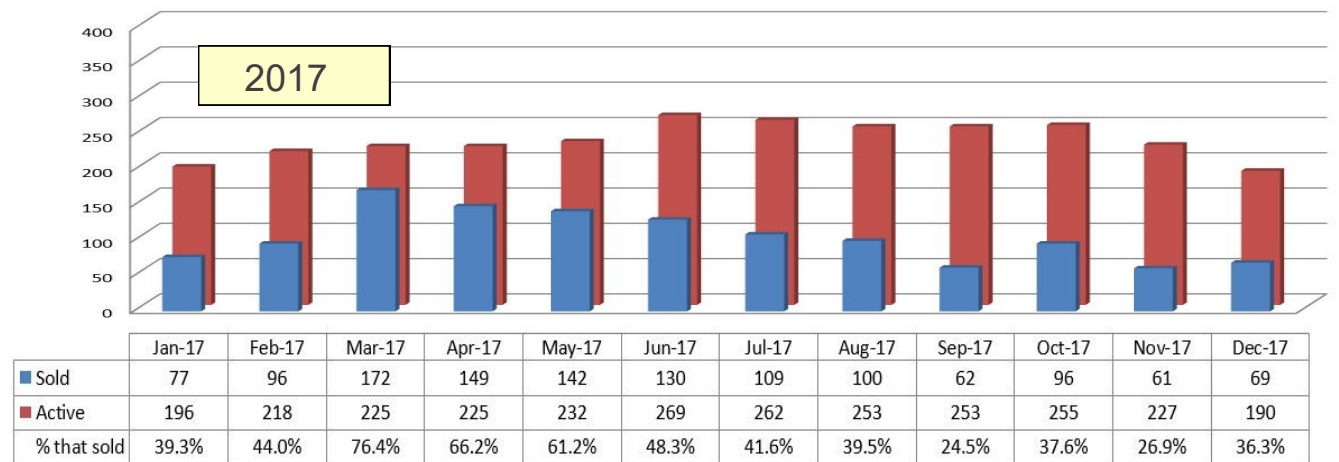
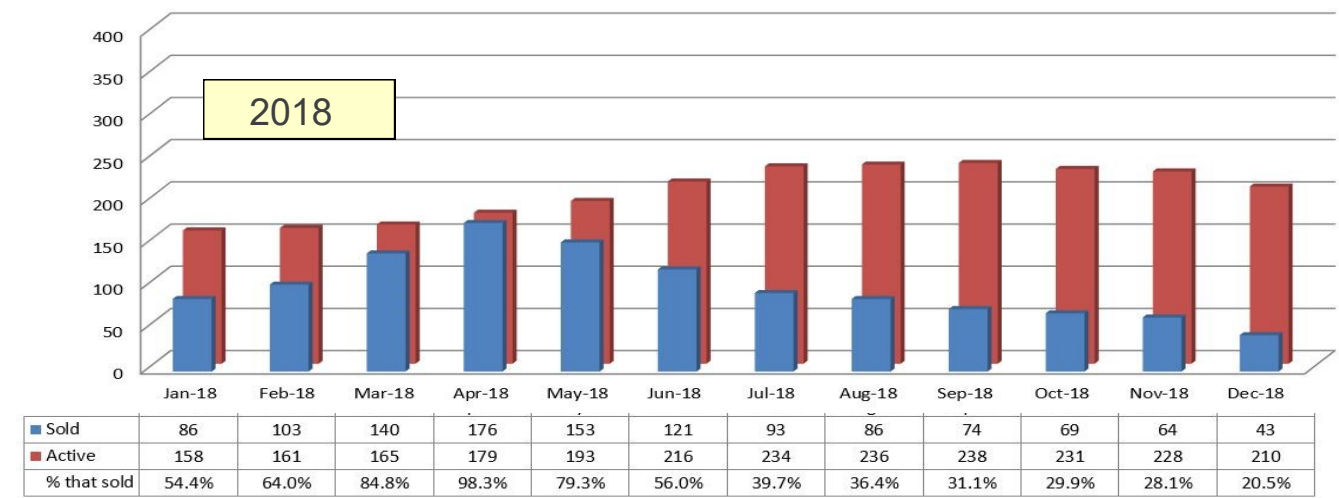


Fig 3



Sold - the number of homes that changed from 'Active' to 'Pending'
 Active - reflects an average number of homes on the MLS for the given month

Sold data based on Contract Date.
 2019 includes 'Pendings' & 'Solds'.
 All data is deemed correct from the Lawrence MLS and may change.